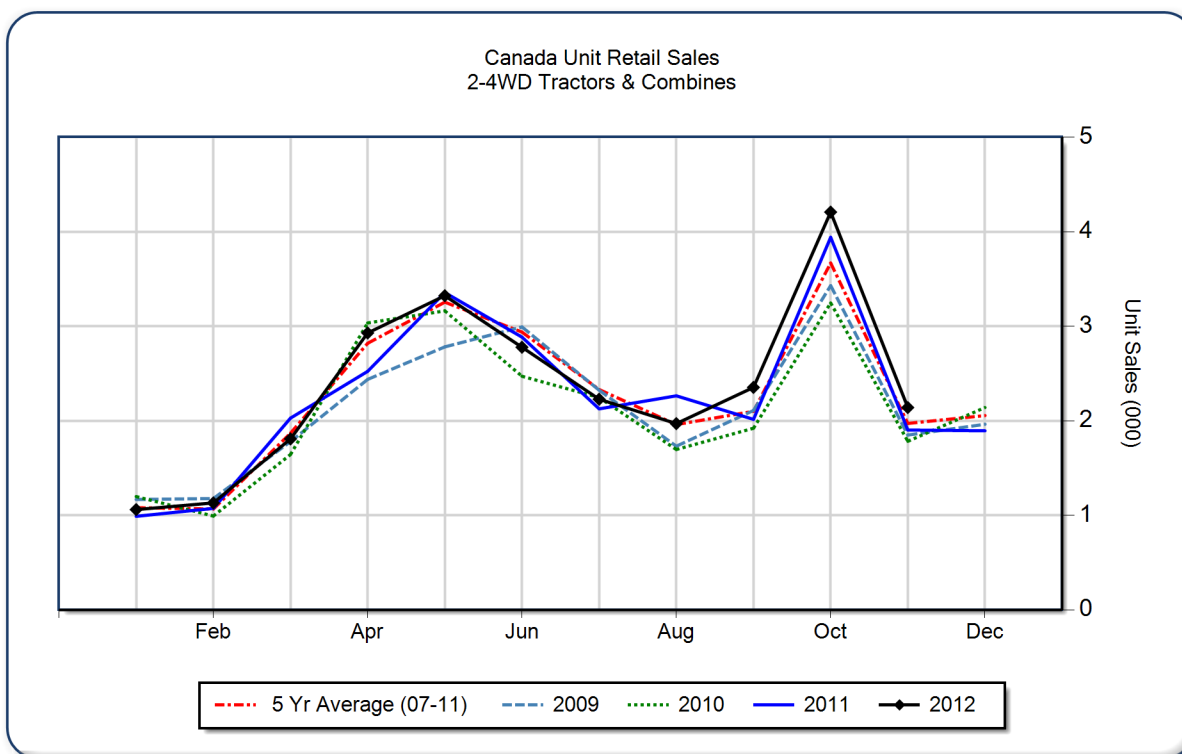


November 2012 Flash Report Canada Unit Retail Sales

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	November			YTD - November			Beginning Inventory Nov 2012
	2012	2011	%Chg	2012	2011	%Chg	
2WD Farm Tractors							
< 40 HP	855	717	19.2	11,173	10,965	1.9	7,919
40 < 100 HP	576	561	2.7	6,076	6,251	-2.8	3,447
100+ HP	364	313	16.3	4,522	3,934	14.9	2,044
Total 2WD Farm Tractors	1,795	1,591	12.8	21,771	21,150	2.9	13,410
4WD Farm Tractors	140	102	37.3	1,457	1,235	18.0	446
Total Farm Tractors	1,935	1,693	14.3	23,228	22,385	3.8	13,856
Self-Prop Combines	205	209	-1.9	2,700	2,718	-0.7	480



These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in Canada.

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