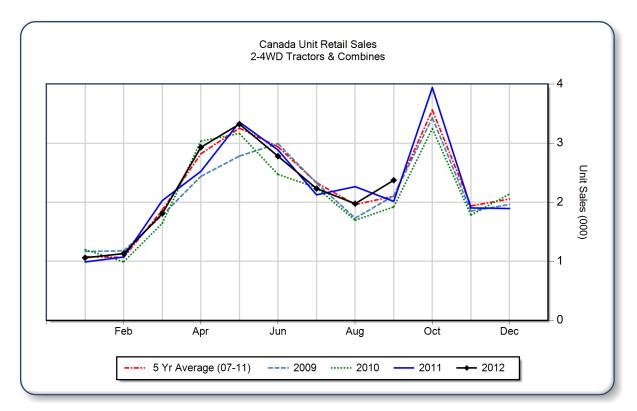




September 2012 Flash Report Canada Unit Retail Sales

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	September			YTD - September			Beginning Inventory
	2012	2011	%Chg	2012	2011	%Chg	Sep 2012
2WD Farm Tractors			·				
< 40 HP	954	963	-0.9	8,994	8,827	1.9	8,421
40 < 100 HP	481	527	-8.7	4,346	4,461	-2.6	3,943
100+ HP	428	284	50.7	3,319	2,971	11.7	2,301
Total 2WD Farm Tractors	1,863	1,774	5.0	16,659	16,259	2.5	14,665
4WD Farm Tractors	99	52	90.4	1,003	926	8.3	512
Total Farm Tractors	1,962	1,826	7.4	17,662	17,185	2.8	15,177
Self-Prop Combines	411	189	117.5	1,951	2,075	-6.0	914



These data are, in part, estimates that are subject to revisions when final detail data become available. Because of the seasonal nature of the industry, comparisons of monthly data from one period to another should be done with extreme caution. These data represent most, but not all, of the manufacturers in each product category being sold at retail in Canada.

